

**ILLINOIS STATE
UNIVERSITY**

**BOARD OF
TRUSTEES**

Resolution No. 2023.07/37
Authorization to Purchase
Apple Computer Products

Resolution

Whereas, the University has a partnership relationship with Apple Computers to provide technology products, software, and repair services, and

Whereas, the University believes it economically benefits university departments, faculty, staff, and students to provide these services, and

Whereas, the Illinois State University Board of Trustees had previously authorized Student Technology Support and TechZone to provide Apple products and services for five years with a purchase schedule concluding in FY2026 for \$1,700,000 annually, and

Whereas, the University constituency has continued to adopt a range of technology tools from Apple Computers including personal computers, mobile devices, and software applications.

Therefore, be it resolved that the University Board of Trustees authorizes TechZone and Student Technologies to provide Apple products and services to university departments, faculty, staff and students up to \$1,900,000 for fiscal years 2024 to 2028.

Board Action on: _____
Motion by: _____
Second by: _____
Vote: Yeas: _____ Nays: _____

Postpone: _____
Amend: _____
Disapprove: _____
Approve: _____

ATTEST: Board Action, July 28, 2023

Secretary / Chairperson

**Illinois State University
Authorization to Purchase Apple Computer Products**

This item seeks an authorization from the Board of Trustees for TechZone to purchase Apple Computers and devices for departmental use and retail. TechZone and Student Technology Support serve as the campus computer store as well as provides warranty and general servicing of computers.

In 2021 the Board of Trustees authorized TechZone to purchase Apple Computers directly from Apple at a cost not to exceed \$1,700,000 per year for fiscal years 2022-2027. In the Spring of 2023, Apple sent notice that for the best and most consistent pricing and deals, all University purchases should be made through a reseller, D&H.

Illinois State University offers products and support to students, faculty, and staff for a variety of common computing platforms including Dell, Apple, Lenovo, etc. Illinois State has utilized Apple computer equipment and software for many years. Students in particular have increasingly chosen to utilize Apple equipment for their personal computing needs and to meet the requirement of the Illinois State student computer initiative (the policy recognizing the need for all students to be equipped with 24x7 access and to bring a personal computer for academic and personal productivity).

Apple Computer Corporation offers specific academic discounts to universities who become partners via computer reseller and service operations. Illinois State’s TechZone is an “Authorized Apple Reseller” for students, faculty, staff and other university departments. This allows members of the University community to purchase Apple equipment and software in a familiar environment with the support of staff who are familiar with university operations. This also gives access to a full complement of Apple-offered products. For University-owned departmental purchases, this allows TechZone to ensure that computers come ready for automation and management. Purchases can be often made at discounted prices or with Apple offered promotions. In addition, TechZone is an authorized service center, which provides certified technicians to perform needed warranty repair work directly on-campus.

The adoption rates of Apple technology has increased on campus. It is estimated that approximately 50% of our students utilize an Apple computer or other device. Over the last seven fiscal years, expenditures have grown steadily.

FY17	FY18	FY19	FY20	FY21	FY22	FY23 (through 6.9.23)
\$949,000	\$937,000	\$1,060,000	\$1,125,000	\$1,167,000	\$1,192,000	\$1,340,000

Each year, these expenditures reflect, on average, 45% departmental spending, and 55% retail sales to the greater Illinois State community.

The University purchases Apple equipment directly from Apple Computer Corporation under the Illinois Public Higher Education Cooperative (IPHEC). TechZone purchases Apple equipment and software and then resells the goods to members of the University community.

This resolution seeks authorization to purchase Apple computers and devices from D&H distributing for an amount not to exceed \$1,900,000 for fiscal years 2024-2028. This amount is designed to accommodate growth consistent with recent fiscal years.

Source of funding:

- Local Agency Funds are used to purchase computers for TechZone inventory and resale.
- General Revenue, AFS, and Other Agency Funds are used when TechZone resells the computers to various University Departments.